



## **Memorandum of Understanding**

**Between**

**University of Ladakh**

**And**

**Kirloskar Institute of Management, Harihar**

**&**

**Kirloskar Institute of Management, Pune**

THIS MEMORANDUM OF UNDERSTANDING (hereinafter called 'MOU')  
Dated. 18/11/2022 is made on the Academic Exchange between:

**University of Ladakh**, was established in 2019, as an initiative to promote quality higher education and to be the Premier University of the country, particularly in the UT of Ladakh. The UOL is the only Trans-Himalayan institute of higher learning and research, therefore, an institute of higher learning of its kind. It has its courses and research programs specific to the Himalayan, Trans Himalayan, and South and Central Asian region, not ordinarily available in other universities in India. (Hereinafter referred to as 'UOL 'or 'Party', collectively referred to herein as the parties).

**and**

**Kirloskar Institute of Management, India** is a premier institution in India established in 1991 in Harihar, Karnataka subsequently, the second campus of KIM came up in Pune,

Maharashtra in the year 2010. Both are residential campuses and they offer two-year full time Post Graduate Diploma in Management (PGDM) program, duly approved by AICTE, Ministry of Education, Government of India. (Hereinafter referred to as 'KIM' or 'Party', collectively referred to herein as the 'Parties').

**WHEREAS:**

1. The Parties recognize the value of cooperation and have agreed to continue their common interest in promoting mutual cooperation in the area of education and research;

**THUS:**

2. The Parties agree to implement the MOU under the terms and conditions hereinafter set forth, and
3. The Parties agree that while the educational cooperation proposed in this document is concentrating on the institutional level, in the future it may be extended to other content of specific disciplines by mutual agreement.

The terms and conditions of the MOU are as follows:

**General-Provisions**

1. Both parties will make every reasonable effort to encourage educational and research cooperation to the extent that they are able under the provisions of this agreement and endeavor to cooperate in areas of mutual interest. Within domains that are mutually agreed to, both institutions agree on the following general forms of cooperation:
  - 1.1 Pursuit of digital and academic collaboration between the two academic and research centers.
  - 1.2 Exchange of faculty/ staff and students.
  - 1.3 Organizing faculty development programmes.
  - 1.4 Providing hands on experience to students of UOL to various advanced technologies/digitization/Knowledge available at Kirloskar's and KIM to expand their knowledge horizon.

- 1.5 Encouraging, and facilitation of inter institution (s) student and faculty visits to enable learning through academic interactions and programmes on both offline and online modes.
  - 1.6 Joint organization of research and publication activities in various departments/centers.
  - 1.7 Joint organization of seminars, conferences and academic workshops on topics of mutual interests.
  - 1.8 Organization of cultural exchange programmes and sports activities in both institutions.
  - 1.9 Exchange of expertise in the revision of existing curricular programs in order to respond to the current demands of industry and other employment generating entities.
  - 1.10 Sharing of library resources and providing access to laboratory facilities.
  - 1.11 Organizing joint PhD programmes
  - 1.12 Organizing joint post graduate courses.
2. For the purpose of implementing the co-operation in respect of any areas stated in paragraph 1, the Parties shall enter into legally binding agreements subject to terms and conditions as mutually agreed upon by the parties including clauses on “confidentiality”, “suspension”, “protection of intellectual property rights” and “settlement of disputes”.

### **Principles**

1. The aim of both institutions is to develop and offer higher education of the highest quality that effectively addresses human resources needs in society, by applying innovative student-centered outcome-based learning methodologies. Parties intend to share knowledge, experiences, and educational research results and to support each other in further educational development.
2. Both the parties intend to collaborate in research activities following the research ethics policy and procedure of both the universities
3. Visits by academic staff members will be encouraged for the mutual benefit of both parties. Suitable arrangements will be made for the exchange of visiting scholars for collaboration in teaching and in research.
4. A student programme may include student exchanges, joint supervision of postgraduate

students, and the provision of library access and academic assistance for doctoral research students. Such activities shall be negotiated and agreed to by the parties on a case-by-case basis.

5. The two parties will seek opportunities to cooperate in research. The details of specific proposals will be determined by the mutual agreement of relevant faculties of both parties. The form of cooperation may vary with the goal of each project.
6. To facilitate academic and cultural interchange, the exchange of research materials, publications and information will be encouraged. Each university will invite the other, when appropriate, to participate in conferences, symposia and short visits. Joint educational programs and joint curriculum development are encouraged as well.
7. Any proposals for any form of cooperative work under this MOU between the Parties shall be detailed under separate agreements to be signed by both Parties.
8. Any expenses or operational budget arising as a result of this MOU shall be addressed on case-by-case basis under a separate agreement and shall be based on the responsibilities of each Parties involved in the cooperative work.
9. The protection of intellectual property rights shall be enforced in conformity with the IP policy and procedures of both the university/company, and the respective national laws, rules and regulations of the Parties.
10. Notwithstanding anything in paragraph No. 8 above, the intellectual property rights in respect of any technological development, and any products and services development, carried out
  - (i) jointly by the Parties or research results obtained through the joint activity effort of the Parties, shall be jointly owned by the Parties in accordance with the terms to be mutually agreed upon; and
  - (ii) solely and separately by the Party or the research results obtained through the sole and separate effort of the Party shall be solely owned by the party concerned

11. The use of name, logo and/or official emblem of any of the Parties on any publication, document and/or paper is prohibited without the prior written approval of either Party.
12. Each Party shall undertake to observe the confidentiality and secrecy of documents, information and other data received from or supplied to, the other Party during the period of the implementation of this MOU or any other agreements made pursuant to this MOU.
13. For purpose of paragraph No. 11 above, such documents, information and data include any documents, information and data which is disclosed by a Party (the Disclosing Party) to the other Party (the Receiving Party) prior to, or after, the execution of this MOU, involving technical, business, marketing, policy, know-how, planning, project management and other documents, information data and/or solutions in any form, including but not limited to any document, information or data which designated in writing to be confidential or by its nature intended to be for the knowledge of the Receiving Party or if orally given, is given in the circumstances of confidence.
14. Both Parties agree that the provisions of these paragraphs No. 11 and 12 shall continue to be binding between the Parties notwithstanding the termination of this MOU.
15. This MOU shall remain in force for a period of **05** years from the date of the last signature. The MOU may be extended by mutual consent of both parties; and may be terminated by either party by written notice at least three months in advance. Termination of the MOU will not affect participants from completing their activities at the host institution.
16. Any amendments to this MOU can only be made in writing and after consultation and mutual consent of the two parties. Such amendments, once approved by both institutions, will become part of this MOU and are incorporated by reference.
17. Any differences of opinion and interpretations of this MOU shall be settled by mutual consultation or negotiation between University of Ladakh and KIM.
18. Each party will assign a key contact person to be responsible for the execution of this memorandum of understanding.

19. Opportunity to set up a CAT coaching center for students to be trained for giving competitive exams for entrance to reputed Management Institutes in India.

The CAT Exam is the most popular of all IIM entrance exams held every year. Getting an MBA from a reputed institution is a dream for many aspirants. Applicants seeking admission to MBA programs must appear for the CAT Exam. The CAT exam is an entry requirement for admissions into the IIMs and India's top business schools.

Candidates preparing for CAT (Common Admission Test), is a computer-based test. The CAT exam is conducted annually by one of the IIMs based on a policy of rotation. The CAT Exam works as a prerequisite to take admission into prestigious management institutes of India.

It is extremely important for the CAT aspirants to be completely acquainted with the CAT eligibility details before applying for the exam. During CAT registration, candidates will be asked to fill in their details and submit their respective documents on the portal. In case of any discrepancies later, the candidature of the candidates can be cancelled without prior notice. It should also be noted that being eligible for CAT does not guarantee admission into the IIMs or any other B-school. CAT scores will be used to shortlist candidates for the further rounds of selection.

CAT exam will be conducted in the month of November by IIM in three shifts. Every year almost 2-3 lakh candidates appear for the exam and only a few make it to their preferred institute. Having a proper CAT preparation is the key to ace it. KIM is happy to bring in experts, who may intern set up coaching centres to prepare students at Ladakh. KIM may provide with Online coaching as regards the CAT and other MBA institute coaching preparations

20. Planning a 15-day calendar every semester for student and faculty exchange and how will faculty and students of University of Ladakh benefit.

University Partnership provide a huge number of opportunities for students and faculty alike. Along with research opportunities and cultural awareness, institutions can offer faculty exchange, student exchange, faculty assignments, collaborative research, Content Development and Sharing.

#### **15 days calendar in a Semester.**

**During student BI tenure (April to June) Faculty related activities can be planned.**

- Faculty development programme for 5 days
- Allotting Ph.D. scholars to the KIM faculty.
- Faculty exchange in the month of May for 10 days.

**From January to March, Student related activities can be planned.**

- Certificate programme in the month of January for 10 days.
- Inter-college competitions for 5 days during may month,
- Organization and participation in seminars, symposia, short-term academic programs and academic meetings.
- Exchange of research and educational materials, publications and academic information.

**Benefits to faculty and students of University of Ladakh.**

- K-Group Industry visit can be planned to University of Ladakh and its constituent's colleges students.
- Pool campus placements can be done in both the campuses.
- Dual Participation in the funding project.
- Interaction with the K-group experts.
- Access with the KIM Knowledge resource centre.
- Internships opportunity to the students.
- Joint case writing and publication initiatives
- Joint research paper writing and publication initiatives

Key contact person for UOL:

Name of the Party.

Email:

Key contact person for KIM, Harihar:

Name of the Party: Dr. Arthur Fernandes

Email: arthur.fernandes@kiams.ac.in

Key contact person for KIM, Pune:

Name of the Party: Prof. V Kiran Kumar

kk.voleti@kiams.ac.in

Authorized representatives of UOL and KIM, shall sign two original Memorandum of Understanding documents. Each university shall hold one original signed MOU, with both documents being equally authentic.

IN WITNESS WHEREOF, the parties hereto have caused this MOU to be executed by their duly authorized representatives with the intent that it is effective as of the date signed by the Parties.

Signed for and on behalf of  
University of Ladakh



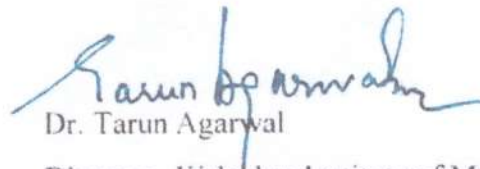
Prof. Ashok Kumar Sharma  
Registrar  
University of Ladakh

Registrar, University of Ladakh,  
Leh / Kargil

Date:

Signed for and on behalf of  
Kirloskar Institute of Management, India

Dr. Biplab Kumar Biswal  
Director - Kirloskar Institute Management.  
Harihar, Karnataka (State)



Dr. Tarun Agarwal  
Director - Kirloskar Institute of Management  
Pune, Maharashtra (State)  
India

Date: 8. 11. 2022

Witness:



Dr. Sonam Joldan  
Dean, Research

Witness:



Dr. Ashok Patil, KIM, Pune